

Metrowest Parents of Multiples



Fall 2022

Tag Sale Seller's Guide

Sale Date: Sunday October 16th, 2022

Place: The Natick Elks Lodge
 95 Speen Street
 Natick MA

SALE INFORMATION

The Metrowest Parents of Multiples Fall Tag Sale will take place on Sunday October 16 at **The Natick Elks Lodge, 95 Speen Street Natick**. This will be a one-day event and we will not be setting up the day before like previous sales. Therefore, set-up will be from 7-8am with seller/volunteer shopping from 8-9am. The sale will be open to club members beginning at 9am and open to the public from 10-12pm. This sale will be OUTSIDE (assuming it is not rainy) so please be prepared to be outside.

BASIC REQUIREMENTS TO BE A SELLER:

- Club members with membership dues paid in full are eligible to sell at our club tag sales. For questions regarding your membership status, contact membership@mwpom.org. We will open seller spots to other clubs if we have any available for an additional fee.
- Sellers will pay a flat fee of \$10 to rent out space at the sale. Sellers are responsible for bringing their own table/racks and will set up their items for sale on their own tables. The club can provide you with a table for an additional \$5 fee.
- All sellers will man their own table area and buyers will shop directly from buyers tables (this is a change from previous sales). Please make sure you bring your own cash to make change for sellers and you may want to consider setting up Venmo or Paypal to allow shoppers to purchase using their credit cards.
- All sellers are required to set up their items, man their tables, and clean up at the end of the sale.
- All sellers are required to work the full sale given you will be selling your items directly to buyers.
- We sell clothing, shoes, toys, books, DVDs, linens, baby equipment, furniture, and just about anything else used by or for babies & children. All clothes, equipment, toys and other sale items must be cleaned prior to the sale. Stained, worn-out, damaged, or out-of-season items should not be sold. We strive hard to maintain our reputation for a high-quality sale!

TIMELINE OF OUR SALE & SET-UP:

Sunday 7:00 AM	Sellers arrive and check-in. Please remember to bring your own table unless you have requested/paid for the club to provide a table (\$5).
Sunday 7:00 AM – 8:00 AM	Sellers set-up their tables with items for sale. Ensure they have cash to make their own

	change and/or make sure their Venmo/Paypal is working appropriately.
Sunday 8:00-9:00 AM	Shopping for sellers & volunteer workers ONLY.
Sunday 9:00- 10:00 AM	General club membership and expecting parent shopping.
Sunday 10AM – 12:00 PM	Public shopping hours.
Sunday 12-1:00 PM	Seller clean up and ensure facility is clean (take out any garbage).
Sunday 1:00 PM	Sellers dismissed

SELLER RULES

These rules are to ensure that we keep our reputation for having high quality sales, and make the experience a good one for all our sellers & buyers!

A. Seller Rules:

- Sellers must work the full sale given you will be selling directly to shoppers from your table/space.

B. Merchandise Guidelines:

The following merchandise may not be sold at our tag sales:

- Clothing with any stains at all -- even small ones
- Clothing with excessive wear or any rips (other than jeans that were originally purchased in a store with “stylish rips” in them).
- Puzzles with any missing pieces
- Toys that are broken or have missing pieces
- Car seats that were manufactured more than 5 years ago, or have been in any accident
- Any items recalled or banned by government agencies, including any drop-side cribs.
- Equipment that hasn’t been cleaned before the sale
- Clothing over size 18, and footwear larger than size 7 adolescent

HOW TO REQUEST TO BE A SELLER:

To request to be a seller, please email the tag sale co-chairs Melody & Mila at tagsale@mwpm.org. We will confirm your space and direct you to the Paypal for the \$10 fee (the club will not be collecting any % of your sales like we used to do in previous sales- the \$10 fee covers this). If you need the club to provide you with a table, it will be an additional \$5.

A WORD ON PRICING:

Remember when pricing your items that this is a tag sale and buyers are expecting prices accordingly. In an effort to help sellers with pricing, we've attached Pricing Guidelines at the end of this packet to help ensure that (a) your items sell; and (b) we maintain a reputation for being a low-priced, high-quality sale. You are not required to price your items according to the guidelines.

Appendix A **SUGGESTED PRICING**

Below is a list of suggested pricing to help ensure your items will sell. There will be wide ranges of quality to items – for example, a shirt that might sell for \$2 will get \$3 if it's Gap and \$4 if it's Ralph Lauren. In addition, categories like "stroller" include a very wide range of brand names & quality. Keep in mind that club members and the general public are shopping for bargains, cannot try clothes on their children and cannot return anything.

CHILDREN'S CLOTHING – Newborn to size 18

Blankets and sheets - \$1 - \$3
Clothing sizes 0 – 6 months: 50 cents - \$2 (this typically is hardest sizes to sell)
Dress - \$2 - \$5 (special occasion – \$5 - \$12)
Onesies – \$1 (good to bundle them and charge more)
Pajamas - \$1 - \$3
Pants/jeans - \$2 - \$4
Boots - \$3 - \$6 (depending on brand)
Robeez - \$3 - \$8 (depending on quality)
Shirts - \$1 - \$4
Sweaters - \$2 - \$5
Shoes - \$2 - \$4
Socks - \$2 - \$3 for several pairs in a ziploc (really only baby socks sell well)
Towels - \$1 - \$3

TOYS

Bicycle - \$10 - \$20
Bicycle helmet - \$3 - \$4
Books – paperback 50 cents - \$1.50
 - hard cover \$1 - \$2
 - maternity/child rearing - \$1 - \$2 (they don't sell so well)
CDs - \$1 - \$3
Computer game - \$5 - \$8
Cozy Coupe - \$15 - \$25
Dress-Up Clothes - \$2 - \$4
DVDs- \$1
Games - \$2 - \$3
Infant toys - \$1 - \$3
Kitchen - \$15 - \$25
Puzzles \$1 - \$3
Rattles – 50 cents - \$2
Ride-on toy - \$4 - \$6
Stuffed animals - \$1 - \$2

BABY EQUIPMENT AND FURNITURE

Baby bathtub - \$2 - \$6
Baby Bjorn/Sling - \$10 - \$25
Bassinet - \$15 - \$25
Bedrails - \$6 - \$15
Bottles - \$3 - \$8 for a ziploc bag of 3-4 bottles
Boppy - \$4 - \$10
Booster seats for kitchen - \$5 - \$15
Bouncy seat - \$5 - \$15
Bumbo seat - \$12 - \$18
Bundle Me's - \$5 - \$10
Car seat - \$10 - \$40

Changing table - \$20 - \$30
Crib - \$20 - \$100
Crib mattress alone - \$5 - \$15
Diaper bag - \$5 - \$40
Diaper Genie - \$3 - \$10
Door jumper - \$5 - \$9
Exersaucer - \$15 - \$40
Fisher Price Aquarium for crib - \$5 - \$15
Frames/photo albums - \$1 - \$3
Gate - \$5 - \$40
High chair - \$15 - \$60
Jumperoo - \$35 - \$50
Mobiles - \$5 - \$15
Pack n Play - \$15 - \$25
Potty Seat - \$3 - \$5
Monitor - \$4 - \$15 (audio only); \$20 - \$30 (video)
Stroller – single - \$15 - \$60
 single umbrella - \$5 - \$10
 double - \$60 - \$150
Swing - \$35 - \$55

You CANNOT sell:

poor condition shoes and clothing
items that have been recalled